



Lower Dauphin Falcon Foundation

Annual Report 2019–2020

Enhancing Opportunities, Expanding Horizons

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Annual Report for the Fiscal Year Ending June 30, 2020

The Lower Dauphin Falcon Foundation (LDFF) was established in 2007 and continues to expand its community recognition and involvement, sponsored programs, fundraising activities and funded projects.

Foundation Fundraising and Events

To support the mission of the Foundation, fundraising activities are designed to engage a broad representation of individuals in the Lower Dauphin community, as well as to reach individuals outside of the community with an affiliation to or an interest in Lower Dauphin. Our list of donors and contributors is evidence that many individuals and businesses believe in our mission. Although the onset of Covid-19 kept us from holding our Annual Golf Outing scheduled for May 2020, through the generosity of our donors we almost met our 2019-2020 fundraising goals. The Foundation continues to gain recognition, strength and endorsement from our community to support our mission.

Annual Campaign

The success of any educational foundation is based on the ability to raise funds from community members and individuals with a prior or current affiliation with the school. In a continuing effort to reach out to these individuals, educate them about LDFF, and gather contributions to support our mission, the Annual Campaign was held in the fall of 2019. A mailing was sent to potential donors in late October, with materials describing the Foundation and its mission, examples of grants awarded as well as requests for donations. The campaign continued to be a success for the LDFF raising almost \$4,000.

Falcon Fling

The 12th annual Signature Event was held on January 26, 2020 at the Hall of Champions, Hollywood Casino. The theme for this year's event was "*LDFF Full STEAM Ahead*" and highlighted the importance of Science, Technology, Engineering, the Arts and Mathematics in our schools. The table decorations were materials that attendees used to create an object related to STEAM. The Falcon Fling featured live jazz music, a full course dinner with stations

using a STEAM theme, raffle and a silent auction. This year 10 educators who focus on STEAM in their classrooms were honored. They were selected by a panel of Lower Dauphin administrators and the 10 honorees were Christine Atkinson, Dana Attivo, Cassandra Berry, Ashley Bowser, Michelle Cangialosi, Jeremy Fox, Elizabeth Kirman, Nancy Kiscadden, PJ Schan-Bigler and Stephanie Zahora. All honorees were awarded a \$100 grant to use towards a STEAM project or program in their school. With about 185 guests in attendance, this year's event raised more than \$16,250 through tickets sales, donations, the raffle and silent auction.

Musical Dinner Theater

Once again, the Lower Dauphin High School Spring Musical provided an opportunity for the Foundation to support the arts, increase our visibility to the community and raise funds for our grant program. The 12th Annual Dinner Theater was held prior to the Friday evening performance of "*Legally Blonde*" on March 6, 2020. The event resulted in a profit of approximately \$475 after donating ten percent of the proceeds to the Lower Dauphin theater program; 126 people were in attendance.

13th Annual Lower Dauphin Falcon Foundation Golf Outing

Like many other events in our community, our May 1 golf outing to be held at Manada Golf Club in Grantville was cancelled due to COVID-19. Our sponsorship request letters and golf brochure were mailed just as the pandemic came to light forcing closures, including our schools. Several businesses had mailed sponsorships and foursome registrations before the decision to cancel the golf outing. These businesses generously allowed the Foundation to keep the funds as a donation, totaling \$1,900.

Foundation Grants

LDFD again solicited grant applications from Lower Dauphin faculty, staff, students and community members during two cycles this past year. Criteria for approval included, among other items, consistency with LDFD's mission, the number of students impacted and the innovative aspects of the grant. Grant applications represented a broad range of ideas, applicants, students impacted and locations. The Foundation is proud to have approved funding for the following:

Grants Approved by LDFD, Benefiting Students of the Lower Dauphin School District, during 2019-2020

1. Edible School Garden (East Hanover)—\$1,000

This project was approved but postponed due to timing of COVID-19 and early school closure. The funds will be used to expand a student garden grower's space where students will connect with nature and the environment and learn the value of growing their own food. Students will develop interpersonal skills, demonstrate responsibility and learn how gardening contributes to self-sufficiency. Success will be determined by student participation numbers and amount of food grown and harvested.

2. Coffee Cart (Conewago)—\$289.64

Conewago Elementary School instituted a coffee cart that was run by students and named 3C's Cafe. The students were in charge of collecting orders and filling and delivering the orders on Friday mornings. This was a great opportunity for students to learn valuable skills such as counting money, sequencing steps, communication, teamwork, inventory and hygiene.

3. After School Play Program (Londonderry)—\$937.76

Created in 2017, the After School Play Program provides students with additional time for physical activity which has been proven to help combat the effects of trauma and poverty on brain development. The staff had been borrowing PE equipment and needed funds to supplement materials as well as build a Gaga Pit for use by the students. The program is growing in popularity with approximately 80 students attending each session.

4. Coffee Cart (Middle School)—\$470

Life skills students at the Middle School launched a coffee cart during Marking Period 2. The students were trained in the basics of food safety and sanitation, learned customer service skills and helped design the logo for their aprons. Increased eye contact, leadership, manners and other positive behaviors were observed in the students during delivery days. At the end of the marking period, math concepts of money identification and counting were reviewed.

5. Holocaust Speaker (Middle School)—\$750

This project was approved but postponed due to timing of COVID-19 and early school closure. Holocaust education is a part of eighth grade curriculum. Bringing in a Holocaust educator with more than 40 years of experience will enhance the students understanding on the topic in a more personal way.

6. Jazz Club Books (Nye)—\$262

A jazz club has been created at Nye comprised of fourth and fifth grade students who have demonstrated an advanced level of musicianship. The club provides members with an opportunity to showcase their musical talents and increase their knowledge of the basics and history of jazz. The requested funds will be used to purchase instructional books that can be reused. The goal of the club is to increase student engagement and retention as they level up to middle school band and orchestra.

Educational Improvement Tax Credit (EITC) grants during the 2019-2020 School Year

Through the EITC program, LDFF received a total of \$10,000 this school year. Special thanks to Mid Penn Bank and Hershey Entertainment and Resort Company for their generous support which will be used to purchase iPads for student use at the elementary level.

Budget Information¹

2019-2020 Fiscal Year Financial Results		Revenue as of June 30, 2020	
Total Revenue	\$54,330.90*	Checking Account	\$57,722.94
Total Expenditures	\$43,096.01*	Reserves and Investments	\$198,748.12
Net Revenue for 2019-2020	\$11,234.89	Total Assets	\$256,471.06

*Includes LDFD Direct Revenues and Expenses—does not include designated funds for specific programs such as Field House, Lend A Hand (LAH), Coopers Classroom (CC) or EITC.

Please see revenue details below.

<i>Estes Family—Falcon Food Packs</i>	\$1,000
<i>Hershey VFW and Snober Ketty—Grants</i>	\$4,500
<i>LAH, donations from online campaign—Assisted two community members in need</i>	\$28,455
<i>Mid Penn Bank and HERCO—EITC</i>	\$8,000
<i>Pollock Foundation—CTC, Bookmobile; Falcon Food Packs, South Hanover and Hummingbird Kits (robotics)</i>	\$20,000

Designated Funds for Specific Programs Balance, as of 6/30/20

LAH, EITC and CC Accounts	\$28,160.93
Field House Account	\$54,524.10

Administrative Expenses for the Foundation for 2019-2020 were \$7,500.

¹*Subject to change pending accountant's review.*

Generous Donor Support for the Lower Dauphin Falcon Foundation

LDFD acknowledges and thanks many individuals and companies for their generous support of our fundraising efforts, including the annual Giving Campaign, the Falcon Fling, the annual Golf Outing and the Musical Dinner Theatre. Donations of money, time, talent, goods and in kind gifts are all greatly appreciated. Many of our donors and businesses contributed on more than one occasion and in various ways.

How to Support the Lower Dauphin Falcon Foundation

Future Events

Annual Giving Campaign—October 2020

13th Annual Falcon Fling—~~January 30, 2021~~ (*canceled due to COVID-19*)

13th Annual Dinner Theatre—March 5, 2021

13th Annual LDFD Golf Outing—April 30, 2021

EITC Program

As a non-profit 501(C)(3) organization, LDFD has opportunities for businesses to donate to the Foundation and receive tax credit. The following are the approved innovative educational programs designated for these funds: robotics; specialized instruction/instructors; summer programs (ESL, reading enrichment, summer camp, etc.); and internet-based and distance learning technologies.

Volunteer

LDFD is always in need of energetic, enthusiastic individuals who are dedicated to the Lower Dauphin community. In addition to the Board, we have numerous committees and we welcome your help. Please contact us for more information.

Donate

There are multiple ways to donate to the Foundation:

- General Contributions
- Project Specific or Donor-Directed Contributions
- Contributions in honor or memoriam
- Business participation in the EITC program

To Learn More, Volunteer, Donate or Contact Us

Please visit our **website** at LDFalconFoundation.org

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